

ABSTRACT

DESIGN OF BUYING AGREEMENT BETWEEN MANUFACTURERS AND CONSUMERS IN CV. RICX SUKSES MANDIRI IN BATAM CITY

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Practical work carried out at CV. Ricx Sukses Mandiri aims to help CV. Ricx Sukses Mandiri as a company engaged in the supply of goods and services related to industrial equipment and spare parts for vehicles such as cars, lorries, and trucks and other heavy equipment such as excavators in managing related to its administration.-In carrying out its business activities the company still applies the custom of entering into an oral agreement. For that reason, the author designs a sale and purchase agreement containing a standard clause which can then be applied to the CV. Ricx Sukses Mandiri.

The preparation of this Job Training Report uses empirical research methods with primary data as primary data and secondary data as supporting data. Primary data obtained through interviews and direct observation in the field. The data that has been collected is then processed through several stages, namely, the preparatory stage, the implementation stage and the assessment and reporting stage.

The resulting project is a sale and purchase agreement designed for CV. Ricx Sukses Mandiri, where the sale and purchase agreement contains a standard clause. With this agreement as it has been designed is expected to be helpful and useful for the company to be implemented.

Keywords: Agreement, Sale and Purchase, Standard Clause