

## **CHAPTER VII CONCLUSIONS AND SUGGESTIONS**

### **7.1 Conclusions**

By implementing the Sales & Inventory Management System in PT. Batam Layer Cakes, the writers comes to the conclusion as below:

1. The designated Windows-based System can refrain the users from inputting transaction data multiple times. Like inputting manually on Excel to keep the history of transaction and key-in once again for printing invoice. Thus; the new system will make the operational activities become more efficient.
2. The system has one module that lets users track down inventory movement and it links a shortcut to the related transaction for checking data validity.
3. The daily opname stock feature that is available in the system can help to reduce inventory inaccuracy. By matching the system stock with the actual inventory level automatically.

### **7.2 Suggestions**

Several suggestions for further development of applications are listed below:

1. It will be cherry on top with the addition of several new reports. Plus, all reports can be presented in website form so that the management level can access them anytime and anywhere.

2. Advanced shortcuts to access each module directly from the Main form can be integrated into the system to offer better User Experience.

3. In the future, when the client's company registered for GoFood or Grab Food, they can integrate their sales directly into this system by using API from Gojek or Grab.