

*Undergraduate Thesis
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**ANALYSIS EFFECT OF DIRECTOR EXPERIENCE
ON ACQUISITIONS PERFORMANCE**

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ABSTRACT

This study aims to see the effect of director experience on the performance of mergers and acquisitions conducted by the acquiring company with the acquired company. The research sample used was 24 companies that carried out mergers and acquisitions and were listed on the Indonesia Stock Exchange (IDX) during the period 2013-2017. Sampling uses a purposive sampling method, where it is possible to determine the purpose and target in choosing non randomly in selecting samples.

The research conducted is quantitative, is the research that relates to values or in the unit of number. If viewed from the research objectives, this study includes basic research, where this research is conducted with the aim of providing answer to existing knowledge. While in terms of the characteristics of the problem, this study included comparative causal research. Comparative causal research is a research with the problem characteristics is a cause and effect relationship between two or more variables. The analytical method used in the research is the method of multiple regression analysis. Multiple regression analysis is a general statistical technique used to analyze the relationship between more than one independent variable to explain the variance in the dependent variable.

The test results show that the independent variables have a significant effect simultaneously on the acquisitions performance. The test results show number of prior acquisitions with positive CAR, percentage of prior acquisitions with positive CAR and number of acquisitions with same industry have significant positive effect on acquisitions performance. Number of prior acquisition and average number of acquisitions have not effect on acquisitions performance.

Keywords: acquisitions performance, director experience, director, number of prior acquisitions